

Name: SURAJ MONDAL

Address:-#57 BHCS Layout, Virat Nagar,

Bommanahalli, Bangalore. 560068

Mobile: 8951612776, 7795887575

E-mail: surajmondal05@gmail.com

SKILLS AND COMPETENCIES:

* Do possess the qualities of resistance to change with minimal supervision.
* Willing to learn, adopt and integrate with groups.
* Ability to analyze, relate to situations, support and develop plans to contribute towards the growth of the team and organization.
* Handling team
* Self confident
* Self Motivation
* Can work efficiently in a group, as well as individual and take up responsibilities

QUALIFICATIONS SUMMARY

* MAHAVEER JAIN COLLEGE BANGALORE, (2011 – 2013)

PGDBM Specialization in HR & Marketing with a CGPA OF 60%.

* GAYATRI VIDYA PARISHAD VISAKHAPATNAM, (2008 – 2011)

B.COM Specialization in Commerce and Banking with a CGPA OF 74%.

* SUNABEDA PUBLIC SCHOOL, (2006 – 2008)

ISC Specialization in Commerce with a CGPA OF 73%

* SUNABEDA PUBLIC SCHOOL, (2006)

ICSE Specialization in commerce with a CGPA OF 62%

##### Work Experience:

Company : Videocon D2h Ltd.,

Duration : December 2012 to Till Date

Designation :Area Head- MDU Sales

**SUMMARY OF EXPERIENCES:**

* Maintain excellent relationship with consumers and colleagues.
* Dedicated to Quality Work, with excellent communication and interpersonal skills and a deep sense of commitment.
* Highly creative and innovative when exposed to new concepts.
* Ability to perform under pressure.
* Good track record of consistency in any given task.

**Key Responsibilities :**

* Identifying New build projects and apartments for MDU.
* Meeting the builders and apartment association or secretary and explaining the benefits of MDU.
* Convincing builders /association and getting the NOC for backbone wiring.
* Doing activities in MDU buildings to acquire new customers.
* Rolling out special offers for the MDU customers.
* Visiting star rated and commercial hotels.
* Meeting the general manager for the finalization of bulk deals.

Commissioning of the deal and providing the service

* Handling promotional activity in exhibitions
* Solving customer problem
* Team handling

EXTRA CURRICULUM ACTIVITIES

* SUMMER INTERNSHIP IN ING VYSYA BANK FOR 3 MONTHS.

Study of Customer Survey.

* Diploma in Export and Import Management.

PERSONAL PROFILE

* GENDER : MALE.
* MARITAL STATUS : MARRIED
* LANGUAGES KNOWN : ENGLISH, HINDI, BENGALI, ORIYA.

Suraj Mondal